



AE-481-482 Seat No. _____

B. Com. (Sem. VI) Examination
March - 2023

1. Insurance & Stock Exchange
Communication : CC-308
(New Course)

2. Commercial Communication : CC-116
(Optional) (New Course)

Time : $2\frac{1}{2}$ Hours]

[Total Marks : 70

1. Insurance & Stock Exchange
Communication : CC-308
(New Course)

Instructions : (1) Figures to the right indicate marks.
(2) Indicate your options clearly.

1 Draft a suitable letter on behalf of a policy holder 17
to The Branch Manager, LIC of India,
Himmatnagar for the change of nomination in his/
her policy.

OR

1 Draft a suitable letter on behalf of a Health 17
Insurance Policy holder claiming Medical
Re-imbusement on the policy.

2 (a) Draft a tender notice on behalf of The 9
Registrar, HNGU, Patan inviting tenders for
the purchase of different type of printed forms
and stationery.

OR

- (a) Draft a tender notice on behalf of Municipal Commissioner, AMC, Ahmedabad inviting tenders for the purchase of electric appliances. 9
- (b) Draft an Auction notice on behalf of the General manager, Vedanta Ltd. Co., Bombay calling bids for the sale of public vehicles. 9

OR

- (b) Draft an auction notice on behalf of The Regional Manager, State Bank of India for the sale of properties at State Bank of India, Mehsana. 9

- 3 Read the following stock exchange report carefully and answer the questions given below it. Each question carries 3 marks. 18

Market benchmarks settle with gains in volatile trade on Dalal Street.

Equity benchmarks ended with gains on Tuesday amid a largely firm trend in global markets after facing bouts of volatility during the session. The 30-share Sensex climbed 126.41 points or 0.21 per cent to settle at 61,294.20. During the day, it hit a high of 61,343.96 and a low of 61,004.04.

Domestic equity markets jumped by 0.25 per cent on Tuesday tracking positive global cues on hope the US Federal Reserve may slow down the pace of interest rate hikes after better-than-expected US jobs data as China reopens its international border. The broader NSE Nifty gained 35.10 points or 0.19 per cent to end at 18,232.55.

From the Sensex pack, Axis Bank, Titan, Tata Consultancy Services, Tech Mahindra, IndusInd Bank, Wipro, Nestle and Bajaj Finance were among the major winners. Mahindra and Mahindra, Reliance Industries, Hindustan Unilever and Tata Steel were the main laggards.

Questions :

- (1) Which trend is suggested by the headline?
Point out the word suggesting the trend.
- (2) Which stock exchange is referred in the report?
- (3) What type of report is this?
- (4) Find out any two factors responsible for the present trend.
- (5) Which scrips did not follow the general trend?
- (6) Find out from the report any three words or phrases connected with the prevailing trend.

4 (a) Explain any **five** of the following Stock Exchange terms : 10

- (1) Bull Support
- (2) Preference Shares
- (3) Dividend
- (4) IRDA
- (5) SEBI
- (6) Right Issue
- (7) Deflation

(b) Rewrite the following sentences choosing the correct option : 7

- (1) _____ is a nationally known company whose value and dividends are reliable.
(A) Boom (B) BSE
(C) Blue chip (D) NSE
- (2) A speculator who sells stocks and shares expecting the prices to fall is called _____.
(A) Boom (B) Bull
(C) Syndicate (D) Bear

- (3) _____ is regarded as the pulse of the domestic stock markets in India.
- (A) Nifty (B) NSE
(C) Sensex (D) SEBI
- (4) _____ are price bands imposed by SEBI to restrict the movement of stock prices of listed securities.
- (A) Inflation (B) Liquidity Crisis
(C) Circuit Filters (D) Upper Circuit
- (5) A persistent increase in the level of consumer prices for goods and services or a persistent decrease in the purchasing power of money is known as _____.
- (A) Deflation (B) Inflation
(C) Bull-liquidation (D) Liquidity Crisis
- (6) _____ can be defined as a situation caused by a lack of cash flow.
- (A) Bear Hammering
(B) Liquidity Crisis
(C) Circuit Filters
(D) Upper Circuit
- (7) The rate at which RBI lends money is known as _____.
- (A) Interest
(B) Repo Rate
(C) Reverse Repo Rate
(D) Dividend

2. Commercial Communication : CC-116
(Optional) (New Course)

1 Elaborate the story 'The Signal' in your own words. 18

OR

1 Write a character sketch of Rosemary Fell. 18

2 Write a letter to the insurance company on behalf of Malay Maniyar, Chandanpark Society, Visnagar for claiming full benefits due to the death of his father. 17

OR

2 You want to change the nominee in your life insurance policy. Write a letter to insurer intimating the change in nomination. 17

3 Read the following stock exchange report carefully and answer the questions given below it. Each question carries 3 marks. 18

**SENSEX GAINS 421 PTS ON RBI RATE
CUT HOPE TIMES NEWS NETWORK**

Mumbai : Boosted by expectations of a cut in key policy rates by RBI in its monetary policy on January 24, investors continued their buying on the second consecutive session in the New Year. Led by metal, capital goods and banking stocks, the Sensex rallied 421 points to close 15,939 with all the sectoral indices in the green. Tuesday's session also witnessed foreign funds reversing their net

selling spree with a Rs. 255 crore net buying figure, BSE data showed. The day's gains were also helped by rallies in almost all the major markets around the globe as investors were again willing to buy riskier assets, dealers said.

The day's session started on a strong note with the Sensex up about 120 points and through the session it picked up gains to close 2.7% higher. On the NSE, the Nifty again closed above the psychologically important 4,700 mark, at 4,765, up 129 points. The day's rally added about Rs. 1.6 Lakh crore to investors' wealth with BSE's market capitalization now at almost Rs. 55 lakh crore. Investors' optimism about a rate cut by RBI came on the back of recent slide in food and primary articles inflation, which is already in low single digits. On top of that there are signs of industrial production and the economy slowing down. Along with these, any substantial fall in the WPI numbers for November, say below 8% level, could put more pressure on RBI to go for a rate cut now rather than in March, bond dealers said.

Among the Sensex shares DLF was the top gainer, which closed 6.8% up at Rs. 191. The rally was on the back of expectations that any fall in interest rates could boost real estate demand. Other top sensex gainers were Tata Steel, up 6.1% at Rs. 361 and Jindal Steel, up 5.6% at Rs. 485. Of the 30 Sensex stocks there were just two losers - M&M and Hero Honda - mainly because of slowing demand for cars and two wheelers.

(b) Point out correct answer from the following option :

- (1) _____ is a life insurance policy with the combination of risk cover and investment.
 (A) IPO (B) IRDA
 (C) ULIP (D) SEBI
- (2) _____ means to progress, grow or flourish vigorously.
 (A) Boom (B) Bear
 (C) Bull (D) Flat market
- (3) The Sensex is comprised of _____ traded stocks.
 (A) 10 (B) 20
 (C) 30 (D) 50
- (4) Selling the stock even at a loss by bulls is known as _____.
 (A) Bull liquidation
 (B) Short covering
 (C) Bull support
 (D) Circuit filter
- (5) _____ means sudden and rapid the price of shares comes down.
 (A) Inflation (B) Spurt
 (C) Boom (D) Nose dive
- (6) SEBI was formed officially by the Government of India in _____.
 (A) 1990 (B) 1991
 (C) 1992 (D) 1993
- (7) A speculator who sell shares with expecting that the price of shares to fall, is called _____.
 (A) Bear (B) Bull
 (C) Broker (D) Jobber